



# DEUTSCHE GRUNDSTÜCKSAUKTIONEN AG

We hold auctions quarterly

apartment buildings · villas/single-family houses

privately-owned apartments · waterside properties and building plots · agricultural plots ...



**Bad Saarow, Friedrich-Engels-Damm 361 (Einfamilienhaus)**

Reserve price € 380.000,-

Auction sales price € 434.000,-



**Leipzig, Hornstr. 3 (Gewerbeobjekt)**

Reserve price € 95.000,-

Auction sales price € 334.000,-



**Berlin-Zehlendorf, Prinz-Friedrich-Leopold-Str. 6 (WGH)**

Reserve price € 798.000,-

Auction sales price € 895.000,-



**Berlin-Charlottenburg, Bleibtreustr. 7 (Eigentumswohnung)**

Reserve price € 218.000,-

Auction sales price € 434.000,-

... and for more than 25 years, we have only sold to the highest bidder.  
Guaranteed.

Kurfürstendamm 65 · 10707 Berlin · Telephone +4930/884 68 80 · Fax +4930/884 68 888

[www.dga-ag.de](http://www.dga-ag.de) · [kontakt@dga-ag.de](mailto:kontakt@dga-ag.de)

**GERMANY'S LARGEST REAL ESTATE AUCTION HOUSE**



Dear Sir/Madam,  
Dear Clients of the Auction House,

Thank you for your interest in our real estate auctions. For more than 25 years, we have provided you with our nationwide services as the largest German Auction House in Berlin. Benefit from our experience, professionalism and expertise:

- market leader with more than 350 successful auctions
- thousands of sold properties of all types situated all over the Federal Republic
- more than 850 commercial and residential buildings in Berlin sold with proceeds in excess of half a billion Euro.

**Our clients for live and internet auctions are:**

- private and commercial property owners
- the Federal Republic of Germany and its institutions
- states, municipalities and communities
- corporations under public law
- non profit-making organisations
- house building and management companies
- banks and insurance companies
- insolvency administrators
- curator ships of estates, executors of wills

Our team of experts with five auctioneers and 35 employees ensures that the needs of our clients are always met attentively.

The momentum of the auctions often results in prices far exceeding the expectations of the owners.

**You wish to sell your property at our auctions:**

Initially, please fill out the property specification form as comprehensively as possible. If possible, add photographs and, if available, a marked cadastral map. Upon receipt of the documents, a member of our staff will contact you.

Your property specifications will be the basis for the assessment of the range of a possible reserve price (subject to an inspection). We will notify you of this rough estimate in order to establish whether this price largely meets your sale price expectations. If this is the case, we will inspect your property at short notice and notify you of a reserve price which is in line with the current market value.

As a matter of course, the inspection as well as our consulting prior to the auction is completely free of charge. This also applies if you decide to not auction your property.

**You are interested in the admission of your property into our auctions:**

Firstly, please inform us that you wish to assign us with the auctioning of your property. A binding auction agreement (Auction Sales Agreement) will then be concluded between you and the Auction House at the expenses of our company. We are glad to send you a draft of this agreement as well as the Auction Sale Provisions on request.

After the conclusion of the agreement we start with the direct preparation of the auction catalogue. For the presentation of your property in the catalogue and internet, photographs are taken and corresponding property descriptions drawn up and approved with you. According to their value, the properties will be published with more or less details within the catalogue. All costs of this catalogue production will be borne by the Auction House.

#### **Your advantages:**

The catalogue is published two weeks after the closing date for the admission of properties (press deadline). A recent customer survey has shown that we reach approx. 200,000 readers with the catalogue (print edition & downloads at [www.dga-ag.de](http://www.dga-ag.de)). National and international clients in more than 60 countries are provided with extensive information about the properties during the four to six weeks prior to the auctions.

An individual marketing concept will be drawn up for each property ranging from billposting to national advertising and the presentation in relevant internet portals. A comprehensive exposé, which can be obtained free of charge for interested parties prior to the auctions, will be prepared for each property. Furthermore, viewing appointments are offered and coordinated.

Our live auctions are conducted by our long-term experienced auctioneers, three of whom are publicly appointed and sworn in real estate auctioneers.

**Our live auctions take place regularly four times a year in the „abba Berlin Hotel“. Our auctions are visited by approximately 600 interested parties. The average sales quota amounts to about 85% of the properties offered in the catalogue. According to general legal conception, our auction prices constitute current market values!**

When the award is given to the highest bidder by the auctioneers, the conditions relating to substantive law in the purchase deed are bindingly defined. Following knockdown, the notarisation of the purchase deed takes place immediately on the auction premises. The certifying notaries then handle the complete contract execution. The cost of the purchase deed shall be borne by the purchaser.

Independent of this, the Auction House has its own „Contract Management“ department that takes care – also in support of the notaries – of purchase price payment deadlines and official approvals; i.e. it supports the quick execution of the purchase deed which is benefiting the seller.

#### **Which costs arise?**

In order to provide the aforementioned services, the Auction House receives – in the event of a successful auction sale – not only the buyer's commission but also a success-related graduated commission from the seller. This commission is agreed individually and independent of the type and value of the auctioned property.

#### **The Internet Auction – the fast way**

Deutsche Internet Immobilien Auktionen GmbH ([www.diia.de](http://www.diia.de)) is a subsidiary of Deutsche Grundstücksauktionen AG and carries out commercial real estate auctions. Depending on the type and size of your property, we will recommend the most promising auction type for your property.

Yours sincerely,

Your Auction House

# Property specification form

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## Sender

Your contact: \_\_\_\_\_

Your customer number: \_\_\_\_\_

Deutsche Grundstücksauktionen AG  
Kurfürstendamm 65  
10707 Berlin

Name \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_

Telephone/fax \_\_\_\_\_

e-mail \_\_\_\_\_

per Fax +4930/884 68 888

## Request for a non-binding assessment (evaluation) of my property

Address of the property:

\_\_\_\_\_  
Post code, city, street

The property is a:

apartment building/  
residential/commercial building

privately owned apartment/  
part ownership

building plot

single-family house/  
semi-detached house/holiday home

commercial property

forest/green land

year of construction in \_\_\_\_\_  renovation in \_\_\_\_\_ for approx. EUR \_\_\_\_\_

living/usable/commercial area \_\_\_\_\_ m<sup>2</sup> real estate size \_\_\_\_\_ m<sup>2</sup>

let

partially let

ready for occupancy/vacant

If let, the actually incoming net rent amounts to EUR \_\_\_\_\_

heating \_\_\_\_\_  others \_\_\_\_\_

An expert's report/evaluation is available to me/us.  yes  no

If available, please send us photographs of your property.

Please send your catalogue free of charge and non-binding to the aforementioned address.

\_\_\_\_\_  
Place, date

\_\_\_\_\_  
Signature

# OUR COMPANIES

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## DEUTSCHE GRUNDSTÜCKSAUKTIONEN AG

BERLIN · DRESDEN · ERFURT · KIEL · KÖLN · LEIPZIG · MAGDEBURG · MÜNCHEN · ROSTOCK  
10707 Berlin, Kurfürstendamm 65, Telephone +49 30/884 68 80, Fax +49 30/884 68 888  
[www.dga-ag.de](http://www.dga-ag.de), [kontakt@dga-ag.de](mailto:kontakt@dga-ag.de)

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## NORDDEUTSCHE GRUNDSTÜCKSAUKTIONEN AG

ROSTOCK · SCHWERIN · KIEL · NEUBRANDENBURG · INSEL USEDOM  
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[www.ndga.de](http://www.ndga.de)

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## WESTDEUTSCHE GRUNDSTÜCKSAUKTIONEN AG

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[www.wdga-ag.de](http://www.wdga-ag.de)

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## SÄCHSISCHE GRUNDSTÜCKSAUKTIONEN AG

DRESDEN · LEIPZIG · ERFURT · PLAUE  
01069 Dresden, Hohe Straße 12, Telephone +49 351/437 0 800, Fax +49 351/437 0 809  
[www.sga-ag.de](http://www.sga-ag.de)

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## Plettner ❖ Brecht

Grundstücksauktionen  
Grundstücksmakler

14050 Berlin, Kirschenallee 20, Telephone +49 30/306 73 40, Fax +49 30/306 73 457  
[www.plettner-brecht.de](http://www.plettner-brecht.de), [info@plettner-brecht.de](mailto:info@plettner-brecht.de)

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## DEUTSCHE INTERNET IMMOBILIEN AUKTIONEN GMBH

10707 Berlin, Kurfürstendamm 65, Telephone +49 30/884 68 880, Fax +49 30/884 68 888  
[www.diaa.de](http://www.diaa.de), [kontakt@dga-ag.de](mailto:kontakt@dga-ag.de)

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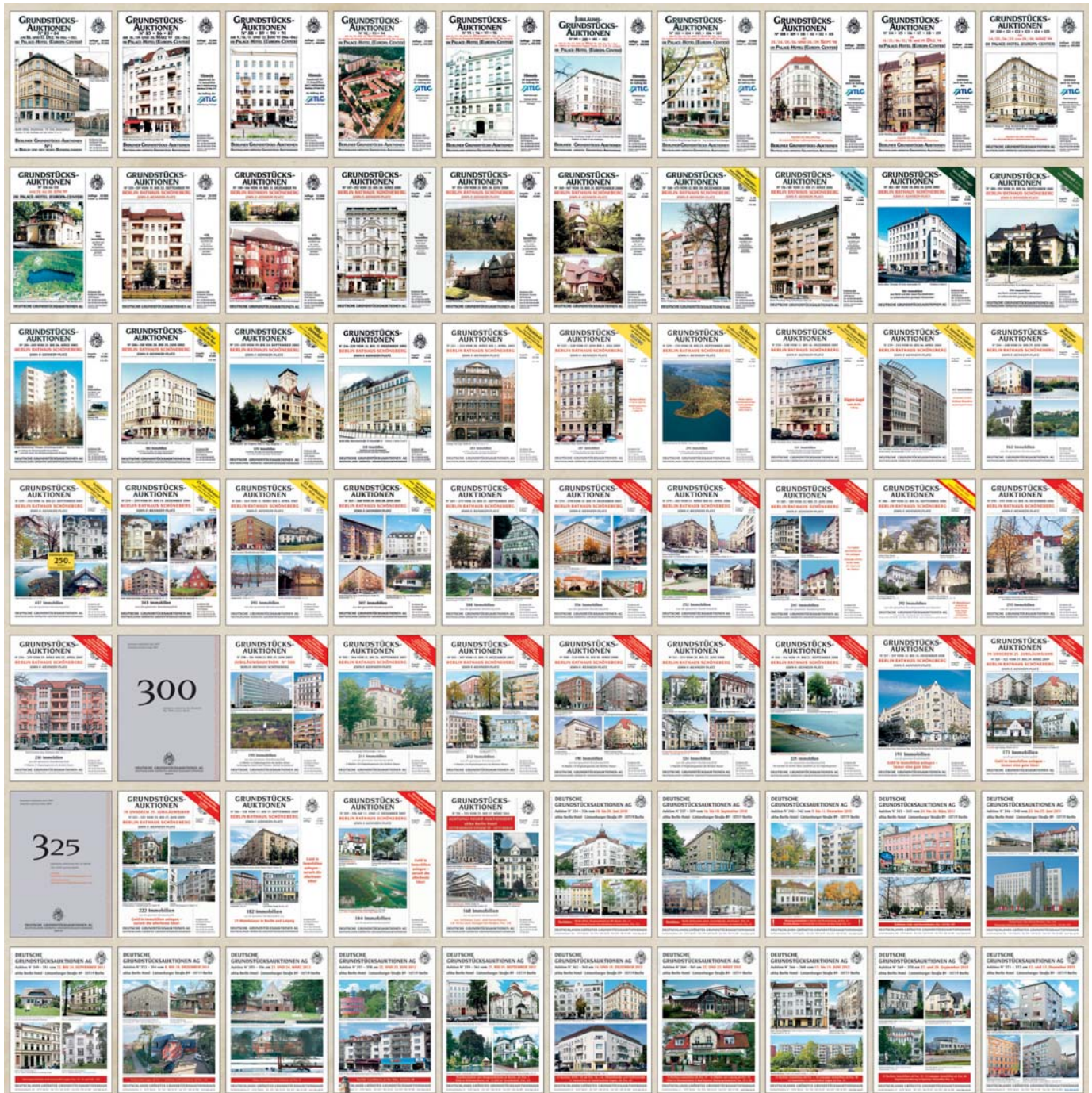
Shares in our company: ISIN DE0005533400

traded at XETRA and at the Stock Exchange

**WE SELL YOUR PROPERTY. DEFINITELY.**



# GERMANY'S LARGEST REAL ESTATE AUCTION HOUSE



Please inquire by telephone about the current auction dates  
or go online at [www.dga-ag.de](http://www.dga-ag.de) for further information.



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